

(excl. Maturity Refund Premiums)

FNLIA  
June 20, 2012

## Premium Earnings of Foreign Non-Life Insurers (Fiscal 2011)

(In ¥1,000 &amp; %)

Company	Premium Income	Direct Net Premium Written (excl. Maturity Refund Premiums)								Assumed Reins. Net Premiums	No. of Employees	No. of Agents	Solvency Margin
		Fire	Marine & Transit	Auto	PA	Casualty	CALI	Total	Growth				
1 ACE	56,633,528	16,896,701	562,546	9,868,057	14,437,891	11,691,863	333,864	53,790,926	1.3%	2,842,602	577	2,820	767.7%
2 AHA	81,972,161	186,982	-	16,594,583	64,584,620	604,038	-13	81,970,210	0.5%	1,951	1,067	378	522.6%
3 AIU	254,007,016	46,764,102	5,980,950	52,847,388	63,386,365	69,552,659	3,178,081	241,709,545	1.5%	12,297,471	2,218	6,358	611.1%
4 Allianz	9,548,401	2,253,268	622,119	-89	127,307	2,336,071	-	5,338,676	-4.8%	4,209,725	51	159	956.0%
5 Atradius	829,734	-	-	-	-	601,724	-	601,724	14.8%	228,009	8	27	1086.4%
6 AXA	36,989,831	-506	-	35,261,500	909,278	467,264	0	36,637,536	7.5%	352,295	624	144	609.8%
7 Cardif	8,330,099	-	-	-	7,978,704	351,395	-	8,330,099	34.8%	0	104	31	686.1%
8 Coface	3,202,960	-	-	-	-	1,967,572	-	1,967,572	11.1%	1,235,387	27	104	547.0%
9 E.Hermes	539,102	-	-	-	-	351,427	-	351,427	-19.2%	187,675	15	68	1266.8%
10 Federal	2,426,816	28,714	15,235	-	114,187	973,303	-	1,131,439	-10.3%	1,295,377	17	67	1022.7%
11 Generali	3,840,054	803,043	164,702	1,400,990	551,181	659,341	21,717	3,600,974	-3.1%	239,080	65	320	253.6%
12 HDI-Gerling	3,550,679	1,016,929	254,324	-	-	1,175,473	-	2,446,726	24.9%	1,103,953	14	11	1147.3%
13 Hyundai	7,845,754	2,730,039	383,458	0	94,116	1,588,658	-	4,796,271	4.9%	3,049,480	26	96	338.5%
14 Lloyd's	9,981,516	290,682	22,412	0	0	834,622	-	1,147,717	37.3%	8,833,799	19	41	1242.2%
15 New India	3,973,904	787,089	30,428	1,464,372	100,157	362,207	287,693	3,031,946	-3.8%	941,958	83	743	567.4%
16 Swiss Re.	64,815,875	-	-	-	-	-	-	0	-	64,815,875	43	0	473.6%
17 Swiss Re. International	900,709	198,967	0	0	0	3,757	-	202,724	-	697,985	10	21	527.2%
18 TRC	7,923,328	-	-	-	-	-	-	0	-	7,923,328	7	0	733.6%
19 Zurich	55,219,315	4,429,736	205,008	30,090,284	19,922,797	-2,665,938	0	51,981,887	3.1%	3,237,428	612	350	521.1%
<b>Total</b>	<b>612,530,782</b>	<b>76,385,746</b>	<b>8,241,182</b>	<b>147,527,085</b>	<b>172,206,603</b>	<b>90,855,436</b>	<b>3,821,342</b>	<b>499,037,399</b>	<b>2.4%</b>	<b>113,493,378</b>	<b>5,587</b>	<b>11,738</b>	<b>—</b>

(incl. Maturity Refund Premiums)

FNLIA  
June 20, 2012

## Premium Earnings of Foreign Non-Life Insurers (Fiscal 2011)

(In ¥1,000 &amp; %)

Company	Premium Income	Direct Net Premium Written (incl. Maturity Refund Premiums)								Assumed Reins. Net Premiums	No. of Employees	No. of Agents	Solvency Margin
		Fire	Marine & Transit	Auto	PA	Casualty	CALI	Total	Growth				
1 ACE	56,674,844	16,899,194	562,546	9,868,057	14,476,715	11,691,863	333,864	53,832,242	1.2%	2,842,602	577	2,820	767.7%
2 AHA	82,032,842	186,982	-	16,594,583	64,645,301	604,038	-13	82,030,891	0.5%	1,951	1,067	378	522.6%
3 AIU	254,580,399	46,805,530	5,980,950	52,847,388	63,924,923	69,546,056	3,178,081	242,282,928	1.3%	12,297,471	2,218	6,358	611.1%
4 Allianz	9,548,401	2,253,268	622,119	-89	127,307	2,336,071	-	5,338,676	-4.8%	4,209,725	51	159	956.0%
5 Atradius	829,734	-	-	-	-	601,724	-	601,724	14.8%	228,009	8	27	1086.4%
6 AXA	36,989,831	-506	-	35,261,500	909,278	467,264	0	36,637,536	7.5%	352,295	624	144	609.8%
7 Cardif	8,330,099	-	-	-	7,978,704	351,395	-	8,330,099	34.8%	0	104	31	686.1%
8 Coface	3,202,960	-	-	-	-	1,967,572	-	1,967,572	11.1%	1,235,387	27	104	547.0%
9 E.Hermes	539,102	-	-	-	-	351,427	-	351,427	-19.2%	187,675	15	68	1266.8%
10 Federal	2,426,816	28,714	15,235	-	114,187	973,303	-	1,131,439	-10.3%	1,295,377	17	67	1022.7%
11 Generali	3,840,054	803,043	164,702	1,400,990	551,181	659,341	21,717	3,600,974	-3.1%	239,080	65	320	253.6%
12 HDI-Gerling	3,550,679	1,016,929	254,324	-	-	1,175,473	-	2,446,726	24.9%	1,103,953	14	11	1147.3%
13 Hyundai	7,845,754	2,730,039	383,458	0	94,116	1,588,658	-	4,796,271	4.9%	3,049,480	26	96	338.5%
14 Lloyd's	9,981,516	290,682	22,412	0	0	834,622	-	1,147,717	37.3%	8,833,799	19	41	1242.2%
15 New India	3,973,904	787,089	30,428	1,464,372	100,157	362,207	287,693	3,031,946	-3.8%	941,958	83	743	567.4%
16 Swiss Re.	64,815,875	-	-	-	-	-	-	0	-	64,815,875	43	0	473.6%
17 Swiss Re. International	900,709	198,967	0	0	0	3,757	-	202,724	-	697,985	10	21	527.2%
18 TRC	7,923,328	-	-	-	-	-	-	0	-	7,923,328	7	0	733.6%
19 Zurich	55,219,315	4,429,736	205,008	30,090,284	19,922,797	-2,665,938	0	51,981,887	3.1%	3,237,428	612	350	521.1%
<b>Total</b>	<b>613,206,162</b>	<b>76,429,667</b>	<b>8,241,182</b>	<b>147,527,085</b>	<b>172,844,666</b>	<b>90,848,833</b>	<b>3,821,342</b>	<b>499,712,779</b>	<b>2.3%</b>	<b>113,493,378</b>	<b>5,587</b>	<b>11,738</b>	<b>—</b>